

HONG KONG ASSOCIATION OF SOUTHERN CALIFORNIA

Winter 2018

### HONG KONG



### HONG KONG EMERGES AS ASIAN LEADER IN FINTECH



FinTech experts from over 50 countries, including entrepreneurs, regulators, venture capitalists and service providers, have gathered in Hong Kong to keep themselves abreast of the latest development of blockchain, AI and cyber security etc at the second annual <u>Fintech Week</u> (Oct 23-27). Led by InvestHK with more than 4,000 attendees, the event featured presentations, panel sessions and workshops, showcasing Hong Kong as a FinTech leader in Asia. Last year, the city saw a total of 138 FinTech companies starting up, representing a y-o-y increase of 60%.

### **RANKED AMONG TOP 5 PLACES TO DO BUSINESS**

Hong Kong has been ranked fifth in the <u>world's easiest places</u> to do business, reaffirming the government's efforts in business facilitation. In its "Doing Business 2018 Report", the World Bank commended Hong Kong for successfully implementing reform measures, including improving the quality of the land administration system by enhancing its reliability and establishing a complaints mechanism. The report compares the ease of doing business in 190 economies across 10 indicators. Hong Kong performed well in "starting a business" (3rd), "paying taxes" (3rd), "getting electricity" (4th) and "dealing with construction permits" (5th).



Source: Hong Kong Economic & Trade Office



# HONG KONG NEWS

### SMART CITY INFRASTRUCTURAL INVESTMENT

The imminent input of millions of infrastructural investment coupled with a <u>smart city blueprint</u> will put Hong Kong on course to become a smarter city. Secretary for Innovation and Technology Nicholas Yang said the infrastructural projects included a single digital identity and authentication platform for online government and commercial transactions, a multi-functional smart lampposts pilot, and more reliable and efficient delivery of e-government services from the government cloud structure. Each new infrastructure will mean more new opportunities for the information and communication technology industry.





### MOST VISITED CITY IN THE WORLD

Keeping the title for the eighth consecutive year, Hong Kong remains <u>the world's most visited city</u> by international travelers due to its strategic location and ties with China, according to a study by London-based Euromonitor International. An estimated 26 million international visitors are expected in Hong Kong this year.

Source: <u>Hong Kong Economic & Trade Office</u>

#### HKASC WELCOMES CHRIS LO, THE NEW DIRECTOR OF HONG KONG TRADE DEVELOPMENT COUNCIL, LOS ANGELES



Mr. Chris Lo assumed the post of Director, Los Angeles of the Hong Kong Trade Development Council (HKTDC) in July 2017 and served as the Board of Director and Secretary of HKASC. Chris is responsible for facilitating enterprises and traders in the United States to invest, trade and do business in Asia, particularly in China, through partnership with Hong Kong business community. His portfolio covers the HKTDC's trade programs and operations in the West Coast of the United States.

Prior to his current role, Chris led HKTDC's promotion of Hong Kong's creative industries including design, advertising and marketing services, and was actively engaged in capacity building program for Chinese mainland enterprises to upgrade and transform. Chris also

worked for the United Nations, the Government of Hong Kong Special Administrative Region and the Hong Kong Tourism Board specializing in trade development, city branding and development.



# **UPCOMING EVENTS**



Join us to mix and mingle with members and guests from different businesses while taking in the beautiful venue and enjoying delicious hors d'oeuvres. Jan 18, 2018 (Thur) 5:00 PM – 8:00 PM Fig & Olive 151 Newport Center Drive Newport Beach, CA 92660

HKASC Corporate Member: Free Admission HKASC Individual Member: \$8 Non-Member: \$20

Inquiry: (213)-622-9446 RSVP: <u>bit.ly/180CRSVP</u>



You are cordially invited to join the HKASC Holiday Banquet with hundreds of guests in an evening of great networking, fabulous food, exciting entertainment and raffle prizes. Jan 25, 2018 (Thur) 5:00 PM – 9:00 PM Jasmine Seafood Restaurant 4609 Convoy Street, San Diego, CA 92111 Gold Sponsor: \$1,000 Silver Sponsor: \$750 Community Sponsor: \$550 General Table of 10 Seats: \$420 HKASC Member: \$45 / Non-Member: \$55 Walk-in: \$60

Inquiry: (213)-622-9446 RSVP: <u>bit.ly/HKASC2018HB</u>

March 3, 2018 (Sat) 6:00 AM – 10:00 PM Hilton L.A./ Universal City 555 Universal Hollywood Drive Universal City, CA 91608

Major Sponsor: \$5,000 Diamond Sponsor: \$3,000 Gold/Silver/Bronze Table of 10: \$2,000/\$1,500/\$1,200 Individual Ticket: \$120

Inquiry: (213)-622-9446 RSVP: <u>bit.ly/180303CNY</u>





## **PAST EVENTS**

### Tax Seminar October 19, 2017

HKASC hosted a seminar to share with members and guests about Foreign Account Tax Compliance Act (FATCA), Foreign Bank and Financial Accounts (FBAR) and Offshore Voluntary Disclosure Program (OVDP) in Alhambra. We were honored to have invited Dennis Lee, Managing Director of Dennis M. Lee & Associates, and William Buck, Senior Tax Partner of Leech Tishman Fuscaldo & Lampl to share their expertise knowledge and experiences on the subject.



### Walk for Hope November 5, 2017

HKASC formed a team to support Walk for Hope, an annual charity event organized by the City of Hope with an aim to support the research and treatment against women's cancer. The HKASC team raised over \$1,000 and completed the 2K Walk at this fun and meaningful event featuring live music, food truck and games at the City of Hope campus in Duarte.





## **PAST EVENTS**

### The 18th Hong Kong Forum December 5-6, 2017

The Hong Kong Forum is the annual flagship event organized by the Hong Kong Trade Development Council (HKTDC) and the Federation of Hong Kong Business Associations Worldwide (The Federation). This year, 37 HKASC members from Southern California formed a delegation to attend the Forum and learn about the latest developments and business opportunities in Hong Kong, and to network with like-minded business executives from over 20 countries and regions around the world. The two-day forum included a keynote luncheon with the Hong Kong Chief Executive Mrs. Carrie Lam, panel discussions, networking receptions, company visits and an optional side trip to Chongqing.





#### **HKASC Won the Best Initiative Award**

HKASC is honored to be granted the Best Initiative Award – Regional Grand Prize in North America at the 18th Hong Kong Forum. The award was in recognition of the Student Seminar program organized by the Association aiming to broaden the young generation's perspectives before they enter the workforce and the business world. Congratulations!



### UPCOMING TRADE FAIRS IN HONG KONG

Education & 1-4 February 2018 Careers Expo	HTDC Hong Kong 27-30 April 2018 Gifts & Premium Fair Hong Kong Convention and Exhibition Centre
■ HITDC Hong Kong International Diamond, Gem & Pearl Show   Online 香港國際鑽石、寶石及珍珠展	Hong Kong International 27-30 April 2018 Printing & AsiaWorld-Expo Packaging Fair
HATTICE Hong Kong International Jewellery Show Online 香港國際珠寶展 E展網 1-5 March 2018 Hong Kong Convention and Exhibition Centre	HIDC Hong Kong International Medical Devices and Supplies Fair Exhibition Centre
Hong Kong International 19-22 March 2018 Film & TV Market (FILMART) Hong Kong Convention 香港國際影視展 and Exhibition Centre	MARY 2018 Entrepreneur Day 創業日 Hong Kong Convention and Exhibition Centre
HATDC Hong Kong International Lighting Fair (Spring Edition) 6-9 April 2018 Hong Kong Convention and Exhibition Centre	Hong Kong Fashion Week for Spring/Summer 9-12 July 2018 Hong Kong Convention and Exhibition Centre
HATTOC Hong Kong Electronics Fair (Spring Edition) 13-16 April 2018 Hong Kong Convention and Exhibition Centre	Hong Kong Sports and Leisure Expo 18-24 July 2018 Hong Kong Convention and Exhibition Centre
HATTOC International ICT Expo 13-16 April 2018 Hong Kong Convention and Exhibition Centre	<mark>╱╱</mark> нктос Hong Kong Book Fair 香港書展
HTDC Hong Kong 20-23 April 2018 Hong Kong Convention and Exhibition Centre	International Conference of   16-17 August 2018     the Modernization of   Hong Kong Convention and Exhibition Centre     Chinese Medicine & Health Products   Kong Convention and Exhibition Centre
Hong Kong International 20-23 April 2018 Home Textiles and Furnishings Fair Exhibition Centre	Hong Kong International Tea Fair 16-18 August 2018 Hong Kong Convention and Exhibition Centre

## For more information about HKTDC Exhibitions and Conferences in Hong Kong, visit <u>http://www.hktdc.com/info/trade-events/EX/en/Exhibitions.htm</u>



Content provided by: Hong Kong Trade Development Council If you would like to attend any of the Hong Kong Trade Development Council events above, please email HKTDC at los.angeles.office@hktdc.org or call (213) 622-3194. Many of the shows/conferences offer travel incentives or complimentary registration for first time visitors to the event.



## **NEW MEMBERS** OCTOBER-DECEMBER 2017

### **CORPORATE MEMBERS**

### **Creditors Adjustment Bureau**

CAB is one of the country's premier collection agencies and law firms and has successfully represented thousands of companies throughout 64 years in business. CAB's commitment is to bring exceptional recovery and service to clients through the strategic resources of its law firm and the professional collection expertise of their agency. CAB's China division has an excellent track record in collecting debt for Chinese and Hong Kong companies here in the U.S. as well as in China and Hong Kong.

### Pathfinder Mortgage Corp.

Pathfinder Mortgage Corp. provides commercial real estate financing for office & industrial buildings, retail properties, etc. Specialty in low, long-term, fixed interest rates (10 – 20 years). Loan amounts ranging from \$1 - 75 million. Much of our money supplied by Life Insurance Companies investing as if lender.

### **TransGlobal Financial**

TransGlobal Holding Company has over 20 years of experience in financial planning and management, aiming to serve the Asian communities in the US. With the vision of Philip Hu, the president and also the owner, the company excelled against the trend during the financial crisis from 2008 to 2009. Compared with other financial companies tightening their business, the president Philip Hu actively enlarged his business instead by recruiting talents nationwide and setting up branches expansively. In just a few years, the company's business extended beyond California to all major cities in 7 states with vigorous growth including California, New York, New Jersey, Texas, Washington, Hawaii and Guam. Branches were set up in 15 major cities ranging from the East Coast to the West Coast with financial planning professionals from TransGlobal ready to serve the clients.



## **NEW MEMBERS** OCTOBER-DECEMBER 2017

### **INDIVIDUAL MEMBERS**

Howard Butler Classy California Wines

Bob Caustin Coastal Properties

Kenny Chang KCAL Insurance Agency

Sheila Chau Sheila Chau Insurance & Financial Services

Lily Fong AIQ

Cindy Foster Red Star Insurance Services

Fei Havenor ABLM, Inc.

Allison Ho Wells Fargo Bank

Haidi Huang Auchel World/Grand Prospects

Robert Jin BQ of New York

Judy Kopitzke Judy Kopitzke Realty

King Lam 168 ProCal Ins. & Fin. Ser., LLC

**Xian Jin (Sean) Li** Ping An Group Inc.

Victoria Liang East West Bank

Barbara Lin California Department of Transportation

**David Lin** Total Wealth Insurance Service Shwu-Feng Lin Total Wealth Insurance Service

Jun Wei (David) Liu Transmerica Agency Network

Shelley Liu Shelley Liu Insurance Agency

Ron Monard, Esq. Law Office of Ron Monard

Daniel L. Monnier XPO Logistics

Sam Nahouli First Auto Insurance

Sam Radwan Enhance International LLC

Brian Soo Hoo Soo Hoo Customs Brokers

Linda Soo Hoo Soo Hoo Customs Brokers

**Kelvin Wong** 

Mimy Wong Arch View Group Ltf

Helen Xia Liberty Mutual

Guillermo Yee Chi INMOBILIARIA CHINATOWN

Maribel Young Maribel Young Real Estate

Jianxiu Zhao New York Life

Juliana Zhu Transpacific Financial, Inc.



### 2017-2018 BOARD OF DIRECTORS

### **OFFICERS**

President Danton Mak Leech Tishman Fuscaldo & Lampl LLP

Immediate Past President/ ExecutiveVice President Dennis M. Lee Dennis M. Lee & Associates

*Executive Vice President* **Raymond Cheng** Cedars-Sinai Medical Center

Vice President Grace Chew Magna Wealth Management LLC

Vice President Christopher C. Leu Merrill Lynch

Vice President Ernie So Fond Express Logistics Inc.

Secretary Chris Lo Hong Kong Trade Development Council

*Treasurer* **Wilson Tang** Cathay Bank

#### **EX-OFFICIO**

Ivanhoe Chang Hong Kong Economic & Trade Office, San Francisco

#### Hong Kong Association of Southern California Secretariat Office

350 S. Figueroa Street, Suite 139 Los Angeles, CA 90071 Tel: (213) 622 9446 Fax: (213) 622 9558 Email: info@hkasc.org Website: www.hkasc.org



### DIRECTORS

**Dickson Chan** Lee Kum Kee (USA) Inc.

Kitty Chen East West Bank

**Chester Chong** Superspeed Transportation Inc.

Bill Flora Hong Kong Tourism Board

Daniel Fong Million Dollar Baby

Tami Garcia Walt Disney Parks and Resorts

Gareth Griffiths HSBC

**Teresa Huang** CIT Commercial Services

David Macdonald WNB Commercial

Judy Mak Star East Travel & Tour Inc.

Mike Margolis Blank Rome LLP

Alpna Mathews Cathay Pacific Airways Limited

Malcolm S. McNeil Arent Fox LLP

Derek Ng Strategic Horizon Inc.

Simon Saeheng New Century Insurance Services

**Peggy Tong** San Diego Chinese Tribune

Perry Wong The Milken Institute