



Hong Kong Economic & Trade Office  
*San Francisco*

---



**Ivanhoe Chang**  
Director  
**Hong Kong Economic and Trade Office  
in San Francisco**

As the Director of the Hong Kong Economic and Trade Office in San Francisco, Mr. Ivanhoe Chang represents the Hong Kong Special Administrative Region Government in fostering economic ties between Hong Kong and the U.S. Western Region.

He has held tenure at the Hong Kong Financial Services and Treasury Bureau, the Constitutional Mainland Affairs Bureau, as well as the Principal Assistant Secretary for the Commerce and Economic Development Bureau spearheading telecommunications policy. He was also heavily involved in the promotion and development of creative industries and the establishment of the Hong Kong Innovation and Technology Bureau.



**Ralph Chow**  
Regional Director, Americas  
Hong Kong Trade Development Council

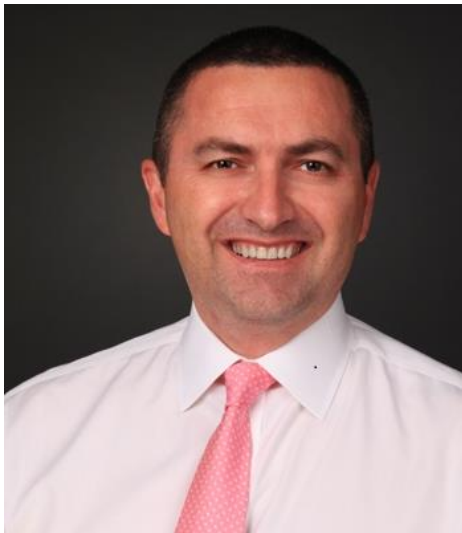
Mr. Ralph Chow is the Regional Director, Americas of the Hong Kong Trade Development Council (HKTDC), the statutory organization responsible for promoting and developing Hong Kong's external trade. Mr. Chow is responsible for the formulation and implementation of the Council's promotion activities in Americas, with a view to fostering the business relationship between Hong Kong and the economies in North America and the Latin America.

Mr. Chow joined HKTDC in 1986 and moved up the ranks to his current position. He has extensive experience working both in Hong Kong and overseas, including Japan and Australia. He was the Director of Japan stationed in Tokyo from 2002 to 2005, and Director of Product Promotion at the Head Office in Hong Kong afterwards until July 2014 when he was transferred to the Council's New York Office as Regional Director Americas.

Born and raised in Hong Kong, Mr. Chow graduated from the Chinese University of Hong Kong with a Bachelor degree of Business and Administration. He also holds a Master of Business and Administration degree from the University of Hull, U.K. and a Master of International and Public Affairs degree from the University of Hong Kong. (<https://www.hktdc.com/>)

# David Macdonald

## Regional President – West Coast Region, Los Angeles WNB Commercial



david.macdonald@wnbcommercial.com  
Cell: 213-858-1788

David leads the West Coast Commercial Banking team for Woodforest National Bank, a \$7Bn privately owned bank, which is headquartered in Texas.

David started his career in the UK. He came over to the US in early 2004, initially based in New York, working on lending transactions across the US.

He later headed up a \$15Bn US Corporate Banking portfolio for Lloyds Banking Group, and in 2010 he established the Middle Market team for HSBC covering Southern California and the adjoining states.

David joined WNB in late 2016 and his team have underwritten over \$1.5 billion in loan commitments within their first 4 years, and the bank continues to grow its' presence in the LA and broader West Coast footprint.

David obtained his Banking & International Finance degree on a program sponsored by HSBC at Loughborough University in the UK, and he is also an Associate of the Institute of Financial Services. He is a Southern California Board Member for the Hong Kong Association, and a Member of the Board of Governors of Los Angeles Economic Development Corporation (LAEDC).

# LEECH TISHMAN

LEECH TISHMAN FUSCALDO & LAMPL



**William Bresee**

Partner

**Leech Tishman Fuscaldo & Lampl, Inc.**

William Bresee is a Partner with Leech Tishman, chairs the firm's Energy and Construction Practice Groups, and is also a member of the Corporate and International Practice Groups.

Bill has advised a wide range of clients, from multinational corporations to entrepreneurial enterprises, on issues such as corporate organization and administration, and legal matters related to electrical power, petroleum, telecommunications, industrial and civil facilities for U.S. and foreign corporations, governmental entities and joint ventures. Bill is also experienced in international sourcing of material, owner-contractor issues, infrastructure issues, private placements, research and development projects, investments in high technology concerns, "partnering" and other joint venture vehicles, corporate planning and structure, financing, architectural and engineering issues, and commercial agreements involving U.S., European, Asian and Middle Eastern business concerns.

Bill's professional experience includes working in private practice, as Vice President and General Counsel for Luz Engineering Corporation/Luz Construction, Inc., and as Counsel for Bechtel Group, Inc.



**Huy Ly**  
Chief Executive Officer  
**Meijun LLC**  
**(Panel Moderator)**

Huy Ly has built almost two decades of experience in the technology industry. Huy Ly hails from the University of California, San Diego. Huy Ly currently serves as the CEO of Meijun, a technology solutions company, focused on promoting smarter work environments and safety through the use of technology.

Huy Ly also simultaneously operates several other enterprises in key industries including Healthcare, Real Estate and Manufacturing.